Spaulding for Children dba Arms Wide Adoption Services

FINANCIAL STATEMENTS

December 31, 2020 and 2019

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Carr, Riggs & Ingram, LLC Two Riverway 15th Floor Houston, TX 77056

713.621.8090 713.621.6907 (fax) CRIcpa.com

INDEPENDENT AUDITORS' REPORT

To the Board of Directors Spaulding for Children dba Arms Wide Adoption Services Houston, Texas

Opinion

We have audited the accompanying financial statements of Spaulding for Children, dba Arms Wide Adoption Services (a nonprofit organization) (the Organization), which comprise the statements of financial position as of December 31, 2020 and 2019, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Spaulding for Children, dba Arms Wide Adoption Services, as of December 31, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether
 due to fraud or error, and design and perform audit procedures responsive to those risks.
 Such procedures include examining, on a test basis, evidence regarding the amounts and
 disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing
 an opinion on the effectiveness of the Organization's internal control. Accordingly, no such
 opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Houston, Texas

Can, Rigge & Ingram, L.L.C.

May 27, 2021

Spaulding for Children dba Arms Wide Adoption Services Statements of Financial Position

| December 31, | 2020 | | | 2019 |
|--|------|-----------|----|-----------|
| Assets | | | | |
| Current assets | | | | |
| Cash and cash equivalents Accounts receivable - Texas Department of Family | \$ | 214,606 | \$ | 229,418 |
| and Protective Services | | 454,757 | | 203,552 |
| Accounts receivable - other | | 15,605 | | 9,627 |
| Current portion of promises to give | | 179,422 | | 169,603 |
| Prepaid expenses | | 19,197 | | 19,905 |
| Total current assets | | 883,587 | | 632,105 |
| Other assets | | | | |
| Long-term portion of promises to give | | 50,000 | | - |
| Investments | | 606,211 | | 416,185 |
| Property and equipment, net | | 45,304 | | 33,985 |
| Total other assets | | 701,515 | | 450,170 |
| Total assets | \$ | 1,585,102 | \$ | 1,082,275 |
| Liabilities and net assets | | | | |
| Current liabilities | | | | |
| Accounts payable | \$ | 141,142 | \$ | 77,971 |
| Accrued liabilities | | 33,401 | | 36,840 |
| Deferred rent liability | | - | | 18,521 |
| Total current liabilities | | 174,543 | | 133,332 |
| Net assets | | | | |
| Without donor restrictions | | 636,560 | | 440,427 |
| With donor restrictions | | 773,999 | | 508,516 |
| Total net assets | | 1,410,559 | | 948,943 |
| Total liabilities and net assets | \$ | 1,585,102 | \$ | 1,082,275 |

Spaulding for Children dba Arms Wide Adoption Services Statement of Activities

| For the year ended December 31, | | | | | 2020 |
|---------------------------------------|---------------|-------------|----|-------------|-----------------|
| | Without donor | | W | ith donor/ | |
| | r | estrictions | re | estrictions | Total |
| Revenue and support | | | | | |
| Fees from Texas Department of Family | | | | | |
| and Protective Services | \$ | 1,680,378 | \$ | - | \$ 1,680,378 |
| Government grant - PPP | | 294,000 | | - | 294,000 |
| United Way allocation | | - | | 162,796 | 162,796 |
| Contributions and grants | | 180,656 | | 636,943 | 817,599 |
| Special events, net of direct | | | | | |
| donor benefit cost of \$12,468 | | 289,720 | | - | 289,720 |
| In kind contributions | | 9,460 | | - | 9,460 |
| Program service fees | | 4,020 | | - | 4,020 |
| Investment return | | 36,638 | | 66,356 | 102,994 |
| Net assets released from restrictions | | 600,612 | | (600,612) | - |
| Total revenue and support | | 3,095,484 | | 265,483 | 3,360,967 |
| Expenses | | | | | |
| Program services | | | | | |
| Core adoption program | | 650,871 | | - | 650,871 |
| Post adoption program | | 868,430 | | - | 868,430 |
| Post permanency program | | 291,467 | | - | 291,467 |
| Foster care program | | 790,499 | | - | 790,499 |
| Total program services | | 2,601,267 | | - | 2,601,267 |
| Management and general | | 166,776 | | _ | 166,776 |
| Fundraising | | 131,308 | | - | 131,308 |
| Total expenses | | 2,899,351 | | - | 2,899,351 |
| Change in net assets | | 196,133 | | 265,483 | 461,616 |
| Net assets, beginning of year | | 440,427 | | 508,516 | 948,943 |
| Net assets, end of year | \$ | 636,560 | \$ | 773,999 | \$ 1,410,559 |

Spaulding for Children dba Arms Wide Adoption Services Statement of Activities

| For the year ended December 31, | | | | | 2019 |
|---------------------------------------|----|--------------|----|-------------|-----------------|
| | Wi | thout donor | W | ith donor/ | |
| | r | restrictions | | estrictions | Total |
| Revenue and support | | | | | |
| Fees from Texas Department of Family | | | | | |
| and Protective Services | \$ | 1,448,220 | \$ | - | \$ 1,448,220 |
| United Way allocation | | - | | 180,505 | 180,505 |
| Contributions and grants | | 202,484 | | 304,249 | 506,733 |
| Special events, net of direct | | | | | |
| donor benefit cost of \$30,248 | | 365,307 | | - | 365,307 |
| In kind contributions | | 5,583 | | - | 5,583 |
| Program service fees | | 6,800 | | - | 6,800 |
| Investment return | | 19,972 | | 57,321 | 77,293 |
| Net assets released from restrictions | | 588,462 | | (588,462) | - |
| Total revenue and support | | 2,636,828 | | (46,387) | 2,590,441 |
| Expenses | | | | | |
| Program services | | | | | |
| Core adoption program | | 675,391 | | - | 675,391 |
| Post adoption program | | 690,724 | | - | 690,724 |
| Post permanency program | | 258,753 | | - | 258,753 |
| Foster care program | | 784,396 | | - | 784,396 |
| Total program services | | 2,409,264 | | - | 2,409,264 |
| Management and general | | 150,269 | | - | 150,269 |
| Fundraising | | 133,038 | | - | 133,038 |
| Total expenses | | 2,692,571 | | - | 2,692,571 |
| Change in net assets | | (55,743) | | (46,387) | (102,130) |
| Net assets, beginning of year | | 496,170 | | 554,903 | 1,051,073 |
| Net assets, end of year | \$ | 440,427 | \$ | 508,516 | \$ 948,943 |

Spaulding for Children dba Arms Wide Adoption Services Statement of Functional Expenses

| For the year ended December 31, | | | | | | | | | | | 20 | 020 |
|------------------------------------|---------------|------|--------------|----|---------------|-------------|----|------------|-----|-----------|-----------------|---------|
| | Core Adoption | n Po | ost Adoption | Po | st Permanency | Foster Care | Ma | nagement | | | To | otal |
| | Program | | Program | | Program | Program | ar | nd General | Fur | ndraising | Exp | enses |
| Conference and meetings | \$ 70 | 0 \$ | - | \$ | - | \$ - | \$ | 737 | \$ | - | \$ | 1,437 |
| Depreciation | 3,66 | 1 | 1,826 | | 888 | 1,569 | | 152 | | 114 | | 8,210 |
| Equipment | 2,06 | 1 | 2,203 | | 402 | 798 | | 1,184 | | 5,562 | : | 12,210 |
| Foster care and respite assistance | | - | 32,969 | | 30,818 | 274,879 | | - | | - | 33 | 38,666 |
| Insurance | 8,96 | 4 | 9,520 | | 3,187 | 6,155 | | 4,797 | | 898 | ; | 33,521 |
| Membership dues | 1,41 | 4 | 1,076 | | 376 | 894 | | 552 | | 255 | | 4,567 |
| Occupancy costs | 52,69 | 5 | 58,272 | | 17,923 | 57,714 | | 17,211 | | 12,070 | 2: | 15,885 |
| Other | 4 | 7 | 408 | | 1,244 | 420 | | 2,189 | | 17,448 | : | 21,756 |
| Postage | 51 | 5 | 1,781 | | 755 | 517 | | 1,756 | | 1,345 | | 6,669 |
| Printing and publications | 19 | 2 | 449 | | 123 | 143 | | 3,397 | | 2,266 | | 6,570 |
| Professional fees | 40,59 | 7 | 284,016 | | 35,054 | 22,433 | | 16,710 | | 12,582 | 4: | 11,392 |
| Salaries and related expenses | 499,73 | 9 | 429,776 | | 186,431 | 396,513 | | 111,035 | | 81,366 | 1,70 | 04,860 |
| Supplies | 7,05 | 3 | 27,888 | | 5,969 | 10,769 | | 4,104 | | 8,444 | | 64,227 |
| Telephone | 15,29 | 4 | 14,062 | | 5,135 | 9,148 | | 2,515 | | 1,361 | 4 | 47,515 |
| Travel | 17,93 | 9 | 4,184 | | 3,162 | 8,547 | | 437 | | 65 | | 34,334 |
| Total expenses | 650,87 | 1 | 868,430 | | 291,467 | 790,499 | | 166,776 | | 143,776 | 2,9: | 11,819 |
| Less direct donor benefit expenses | | - | - | | | | | - | | (12,468) | (: | 12,468) |
| Total | \$ 650,87 | 1 \$ | 868,430 | \$ | 291,467 | \$ 790,499 | \$ | 166,776 | \$ | 131,308 | \$ 2,8 <u>9</u> | 99,351 |

Spaulding for Children dba Arms Wide Adoption Services Statement of Functional Expenses

| For the year ended December 31, | | | | | | | | | | | | | 2 | 019 |
|------------------------------------|-----|------------|----|--------------|-----|---------------|----|------------|----|-------------|----|------------|----------|----------|
| | Cor | e Adoption | Po | ost Adoption | Pos | st Permanency | Fc | oster Care | Ma | nagement | | | T | otal |
| | l | Program | | Program | | Program | | Program | | and General | | ındraising | Expenses | |
| Conference and meetings | \$ | 911 | \$ | - | \$ | - | \$ | 15 | \$ | 1,018 | \$ | 86 | \$ | 2,030 |
| Depreciation | | 2,783 | | 833 | | 538 | | 1,612 | | 85 | | 63 | | 5,914 |
| Equipment | | 2,610 | | 1,289 | | 390 | | 1,078 | | 654 | | 5,330 | | 11,351 |
| Foster care and respite assistance | | - | | 46,274 | | 17,755 | | 269,866 | | - | | - | 3 | 33,895 |
| Insurance | | 12,058 | | 9,135 | | 4,019 | | 8,769 | | 4,883 | | 962 | | 39,826 |
| Membership dues | | 1,755 | | 875 | | 471 | | 976 | | 390 | | 255 | | 4,722 |
| Occupancy costs | | 58,031 | | 54,214 | | 16,010 | | 69,362 | | 7,249 | | 13,005 | 2 | 217,871 |
| Other | | 9,550 | | 230 | | 710 | | 625 | | 3,044 | | 34,924 | | 49,083 |
| Postage | | 405 | | 1,014 | | 227 | | 236 | | 1,116 | | 3,137 | | 6,135 |
| Printing and publications | | - | | 200 | | - | | - | | 4,950 | | 5,535 | | 10,685 |
| Professional fees | | 31,467 | | 193,563 | | 29,043 | | 19,647 | | 6,114 | | 7,485 | 2 | 87,319 |
| Salaries and related expenses | | 474,951 | | 331,839 | | 171,274 | | 381,961 | | 110,416 | | 83,382 | 1,5 | 53,823 |
| Scholarships and awards | | - | | - | | - | | - | | 1,500 | | - | | 1,500 |
| Supplies | | 13,672 | | 32,830 | | 6,284 | | 5,932 | | 5,485 | | 7,527 | | 71,730 |
| Telephone | | 16,034 | | 11,674 | | 5,303 | | 10,393 | | 2,549 | | 1,387 | | 47,340 |
| Travel | | 51,164 | | 6,754 | | 6,729 | | 13,924 | | 816 | | 208 | | 79,595 |
| Total expenses | | 675,391 | | 690,724 | | 258,753 | | 784,396 | | 150,269 | | 163,286 | 2,7 | 22,819 |
| Less direct donor benefit expenses | | - | | - | | - | | - | | - | | (30,248) | (| (30,248) |
| Total | \$ | 675,391 | \$ | 690,724 | \$ | 258,753 | \$ | 784,396 | \$ | 150,269 | \$ | 133,038 | \$ 2,6 | 92,571 |

Spaulding for Children dba Arms Wide Adoption Services Statements of Cash Flows

| For the years ended December 31, | | 2020 | 2019 |
|---|----|-------------------|-----------|
| Outputing activities | | | |
| Operating activities | \$ | 461 616 ¢ | (102 120) |
| Change in net assets | Þ | 461,616 \$ | (102,130) |
| Adjustments to reconcile change in net assets to | | | |
| net cash used in operating activities | | (400,000) | |
| Contributions restricted for endowments | | (100,000) | (70.046) |
| Realized and unrealized gains on investments | | (96,460) | (70,816) |
| Depreciation | | 8,210 | 5,914 |
| Changes in operating assets and liabilities | | | |
| Accounts receivable -Texas Department of Family | | | |
| and Protective Services | | (251,205) | 1,749 |
| Accounts receivable - other | | (5,978) | 13,891 |
| Promises to give | | (59,819) | 36,810 |
| Prepaid expenses | | 708 | 2,700 |
| Accounts payable and accrued liabilities | | 59,732 | (9,257) |
| Deferred rent liability | | (18,521) | (14,428) |
| Net cash used in operating activities | | (1,717) | (135,567) |
| Investing activities | | | |
| Reinvestment of dividends | | (6,534) | (6,477) |
| Purchases of investments | | (100,000) | - |
| Proceeds from sale of investments | | 12,968 | - |
| Purchases of property and equipment | | (19,529) | (6,404) |
| | | <u> </u> | |
| Net cash used in investing activities | | (113,095) | (12,881) |
| Financing activities | | | |
| Proceeds from contributions restricted for endowments | | 100,000 | - |
| Net change in cash and cash equivalents | | (14,812) | (148,448) |
| Cash and cash equivalents, beginning of year | | 229,418 | 377,866 |
| Cash and cash equivalents, end of year | \$ | 214,606 \$ | 229,418 |

Note 1: ORGANIZATION

Since 1977, Spaulding for Children, dba Arms Wide Adoption Services (the Organization), has been expertly and compassionately transforming the lives of children in foster care by finding them safe and nurturing adoptive families. Taking the time to understand the needs of the individual child, find the right family and provide attentive guidance and support through placement and beyond has allowed the Organization to successfully place more than 2,100 children in permanent homes. Spaulding for Children's warm, personal and honest approach guides children and families in Houston and South Texas through the complex journey of adoption to the celebration of a family fulfilled.

Effective May 1, 2017, Spaulding for Children filed with the State of Texas to assume the name Arms Wide Adoption Services. Additional information on the Organization may be found at www.armswide.org.

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). The Financial Accounting Standards Board (FASB) provides authoritative guidance regarding U.S. GAAP through the Accounting Standards Codification (ASC) and related Accounting Standards Updates (ASUs).

Use of Estimates

The preparation of U.S. GAAP financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and changes therein, and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Fair Value Considerations

The Organization uses fair value to measure certain financial and nonfinancial assets and liabilities. Fair value is defined as the price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants. The fair value hierarchy established and prioritized fair value measurements into three levels based on the nature of the inputs. The hierarchy gives the highest priority to inputs based on market data from independent sources (observable inputs-Level 1) and the lowest priority to a reporting entity's internal assumptions based upon the best information available when external market data is limited or unavailable (unobservable inputs-Level 3).

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The fair value option allows entities to choose, at specified election dates, to measure eligible financial assets and financial liabilities at fair value that are not otherwise required to be measured at fair value. If an organization elects the fair value option for an eligible item, changes in that item's fair value in subsequent reporting periods must be recognized in current earnings. The Organization did not elect the fair value option for the measurement of any eligible assets or liabilities.

The Organization's financial instruments (primarily cash and cash equivalents, receivables and liabilities) are carried in the financial statements at amounts that reasonably approximate fair value.

Cash Equivalents

Cash and cash equivalents include cash and all highly liquid investments with an original maturity of 90 days or less.

Accounts Receivable and Promises to Give

The Organization considers all accounts receivable to be fully collectible; accordingly, no allowance for doubtful accounts has been established. If amounts become uncollectible, they will be charged to operations when that determination has been made.

Promises to give are recorded as revenue in the year they are received unless they are conditional promises to give. Conditional promises to give are not included as revenue until the conditions have been substantially met. Promises to give that are expected to be collected within one year are recorded at net realizable value. Amounts that are expected to be collected in future years are discounted to estimate the present value of future cash flows, if material.

Investments

Investments are recorded at fair value based on quoted market price. The net change in unrealized appreciation or depreciation of investments during the year is recorded as investment return in net assets without donor restrictions in the statements of activities unless the use of the return is limited by donor-imposed restrictions. Investment return whose use is restricted by the donor is reported as an increase (decrease) in net assets with donor restrictions.

Property and Equipment

Property and equipment are recorded at cost, or in the case of donated property, at the approximate fair value at the date of donation. Depreciation is provided on a straight-line basis over the estimated useful lives which range from five to twenty years.

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Net Assets

The Organization reports information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Net Assets with Donor Restrictions — Net assets subject to donor-imposed stipulations that they be maintained in perpetuity by the Organization. The donors of these assets permit the Organization to use all of the income earned on related investments for general or specific purposes.

Net assets with donor restrictions also includes net assets subject to donor-imposed stipulations that may or will be met by actions of the Organization and/or the passage of time.

Net Assets without Donor Restrictions—Net assets not subject to donor-imposed stipulations.

Revenue Recognition

State contracts and grants

A portion of the Organization's revenue is derived from state contracts and grants, which are conditioned upon certain performance requirements and/ or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when the Organization has incurred expenditures in compliance with specific contract or grant provisions. Amounts received prior to incurring qualifying expenditures are reported as refundable advances in the statements of financial position, of which the Organization had none at December 31, 2020 and 2019, respectively. At December 31, 2020 and 2019 the Organization received cost-reimbursable grants of \$1,717,466 and \$789,640, respectively, of which \$1,284,419 and \$507,596, respectively, had not been recognized at December 31, 2020 and 2019, as qualifying expenditures had not yet been incurred.

Contributions

The Organization recognizes contributions and grants when cash, other assets, or an unconditional promise to give is received. Conditional promises to give, that is, those with a measurable performance or other barrier and a right of return, are not recognized until the conditions on which they depend have been met. Contributions received are recorded as increases in net assets with donor restrictions or without donor restrictions depending on the existence and/or nature of any donor restrictions. When restrictions expire (that is, when a stipulated time restriction ends or purposes restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Government Grant – PPP

In May 2020, the Organization received a loan in the amount of \$294,000 under the Paycheck Protection Program (PPP) pursuant to the Coronavirus Aid, Relief and Economic Security Act and administrated by the U.S. Small Business Administration (the SBA). The loan and accrued interest are forgivable as long as the borrower uses the loan proceeds for eligible purposes, including payroll costs, rent and utilities.

The Organization is recognizing revenue from the PPP loan following the guidance under FASB ASC 958-605, government grant model. PPP loan funds are considered a conditional contribution and recorded as a refundable advance on the statement of financial position until the barriers to entitlement are met. The Organization considers the barriers to entitlement to include the incurrence of qualifying expenses and maintaining specified levels of payroll and headcount. Revenue is recognized once conditions have been substantially met or explicitly waived.

The Organization used the PPP loan funds for its payroll and benefits costs, purposes consistent with the PPP. The Organization believes that its use of the PPP funds meets the conditions for forgiveness of the PPP Loan.

As of December 31, 2020, the Organization has incurred \$294,000 of qualifying expenses under this PPP loan and has recognized the PPP loan as government grant revenue. Additionally, as of December 31, 2020, the Organization received notification from the SBA that the PPP loan was forgiven.

Donated Materials and Services

A substantial number of volunteers have contributed significant amounts of time in conjunction with the program services and administration of the Organization for which no amount has been recorded in the financial statements because the services did not meet the criteria for recognition under accounting principles generally accepted in the United States of America.

Functional Allocation of Expenses

Costs identifiable with a specific program or supporting services are charged directly to that particular cost center. Shared costs are allocated amongst the various programs and supporting services. Direct care employees working across multiple cost centers are allocated based upon that employee's actual time and effort. Indirect employees working across multiple cost centers are also allocated based upon actual time and effort. At least annually, the Organization's staffing plan is reviewed and updated to determine the number of full-time equivalent staff allocated to the various cost centers. The shared costs are allocated based upon the percentage of full-time equivalents within each cost center. The typical shared costs using this functional method include supplies, insurance and telephone. Occupancy shared cost, such as rent, is allocated directly to each cost center based upon the actual cost center's percentage of the Organization's total square footage.

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Income Taxes

The Organization is exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code and is classified as a public charity under Section 509(b)(1)(A)(vi).

The Organization accounts for uncertain tax positions, when it is more likely than not that such an asset or a liability will be realized. As of December 31, 2020 and 2019, management believes there were no uncertain tax positions.

Subsequent Events

Management has evaluated subsequent events through the date that the financial statements were available to be issued, May 27, 2021. See Notes 8 and 11. No subsequent events occurring after this date have been evaluated for inclusion in these financial statements.

Future Financial Accounting Pronouncements

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842). The guidance in this ASU and its amendments supersedes the leasing guidance in Topic 840, entitled Leases. Under the guidance, lessees are required to recognize lease assets and lease liabilities on the statement of financial position for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the statement of activities. For nonpublic entities, the standard is effective for fiscal years beginning after December 15, 2021. Early adoption is permitted. The Organization is currently evaluating the impact of the guidance on its financial statements.

In September 2020, the FASB issued ASU 2020-07, Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets. The amendments in this update apply to Not-for-Profit entities that receive contributed nonfinancial assets. Under the guidance, entities are required to (1) present contributed nonfinancial assets as a separate line item in the statement of activities, apart from contributions of cash and other financial assets and (2) disclose a disaggregation of the amount of contributed nonfinancial assets recognized within the statements of activities by category that depicts the type of contributed nonfinancial assets and certain qualitative information. This new guidance is required to be applied on a retrospective basis and is effective for annual periods beginning after June 15, 2021. Early adoption is permitted. The Organization is currently evaluating the impact of the guidance on its financial statements.

Note 3: LIQUIDITY

As of December 31, 2020, the Organization has \$864,390 of financial assets available within one year of the statement of financial position date consisting of cash of \$214,606, accounts receivable of \$470,362, and promises to give of \$179,422. Except for \$153,991 of promises to give restricted for core adoption and post adoption programs, none of the financial assets are subject to donor or other contractual restrictions that make them unavailable for general expenditure within one year of the statement of financial position date. The Organization has a goal to maintain financial assets to meet 60 to 90 days of normal operating expenses, which are on average \$243,000 per month. As more fully described in Note 8, the Organization has a committed line of credit in the amount of \$100,000, which could be drawn upon in the event of an unanticipated liquidity need.

As of December 31, 2019, the Organization had \$612,200 of financial assets available within one year of the statement of financial position date consisting of cash of \$229,418, accounts receivable of \$213,179, and promises to give of \$169,603. Except for \$113,941 of promises to give restricted for core adoption and post adoption programs, none of the financial assets were subject to donor or other contractual restrictions that made them unavailable for general expenditure within one year of the statement of financial position date. The Organization had a goal to maintain financial assets to meet 60 to 90 days of normal operating expenses, which were on average \$228,000 per month. As more fully described in Note 8, the Organization had a committed line of credit in the amount of \$100,000, which could be drawn upon in the event of an unanticipated liquidity need.

The Organization's endowment funds consist of donor-restricted endowments as well as income from those funds. Income from donor-restricted endowments is restricted for specific purposes until appropriated and, therefore, is not available for general expenditure.

Note 4: PROMISES TO GIVE

Promises to give consists of the following:

| December 31, | 2020 | 2019 |
|------------------------|---------------|---------------|
| | | |
| Less than one year | | |
| United Way | \$ 33,991 | \$ 43,941 |
| Other pledges | 145,431 | 125,662 |
| | | |
| | 179,422 | 169,603 |
| One to five years | 50,000 | _ |
| One to five years | 30,000 | |
| Total promises to give | \$ 229,422 | \$ 169,603 |

Note 5: PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

| December 31, | 2 | .020 | 2019 |
|--|----|------------------------|---------------------|
| Furniture and equipment Less: accumulated depreciation | \$ | 122,316 \$ (77,012) | 102,787 (68,802) |
| Property and equipment, net | \$ | 45,304 \$ | 33,985 |

Depreciation expense for the years ended December 31, 2020 and 2019 was \$8,210 and \$5,914, respectively.

Note 6: FAIR VALUE MEASUREMENTS

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The three tier fair value hierarchy requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs that may be used to measure fair value are as follows:

Level 1 – Quoted market prices in active markets for identical assets or liabilities.

Level 2 – Inputs other than Level 1 inputs that are either directly or indirectly observable such as quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable; or other inputs not directly observable, but derived principally from, or corroborated by, observable market data.

Level 3 – Unobservable inputs that are supported by little or no market activity.

The Organization utilizes the market approach to measure fair value for its financial assets and liabilities. The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities. Investments in mutual funds are carried at fair value based on quoted market values in active markets (Level 1).

Fair value of assets measured on a recurring basis at December 31, 2020 and 2019 are as follows:

| December 31, | Fa | air Value | Acti | ted Prices in ive Markets r Identical ets (Level 1) | Obs | ervable Ur | iignificant nobservable outs (Level 3) |
|-------------------|----|-----------|------|--|-----|------------|--|
| 2020 Mutual funds | \$ | 606,211 | \$ | 606,211 | \$ | - \$ | - |
| 2019 Mutual funds | \$ | 416,185 | \$ | 416,185 | \$ | - \$ | - |

Note 7: COMPENSATED ABSENCES

Employees earn annual vacation leave monthly. Accrued vacation hours may be payable upon termination. The Organization has accrued approximately \$15,000 at December 31, 2020 and 2019, related to accumulated earned vacation.

Note 8: LINE OF CREDIT

The Organization has a line of credit with a bank totaling \$100,000. The line has a maturity date of May 13, 2021 and is unsecured. Borrowings under the credit agreement bear interest at prime rate plus 1.00% but no less than 4.25% (4.25% and 5.75% at December 31, 2020 and 2019, respectively). As of December 31, 2020 and 2019, the Organization did not have an outstanding balance.

Subsequent to year end, the line of credit was extended to mature on May 13, 2022 at substantially the same terms as noted above.

Note 9: NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are available for the following purposes:

| December 31, | 2020 | 2019 |
|---|---------------|---------------|
| Purpose restricted | | |
| Core adoption program | \$ 110,616 | \$ 118,002 |
| Post adoption program | 117,561 | 11,884 |
| Foster care program | 2,076 | 1,240 |
| Other | 500 | 500 |
| Scholarships for adopted children, | | |
| accumulated undistributed earnings | 212,367 | 146,011 |
| Total purpose restricted | 443,120 | 277,637 |
| Perpetual in nature | | |
| Holland Endowment - scholarships for adopted children | 162,632 | 162,632 |
| Fondren Endowment - core adoption program | 68,247 | 68,247 |
| Nocella Endowment - operations | 100,000 | - |
| | | <u> </u> |
| Total perpetual in nature | 330,879 | 230,879 |
| Total with donor restrictions | \$ 773,999 | \$ 508,516 |

Note 10: NET ASSETS RELEASED FROM RESTRICTIONS

During the years ended December 31, 2020 and 2019, net assets with donor restrictions of \$600,612 and \$588,462, respectively, were released from donor restrictions by satisfying purpose restrictions.

Note 11: ENDOWMENTS

Interpretation of Relevant Law

The Endowment Fund Trustees of the Organization have interpreted the Texas Uniform Prudent Management of Institutional Funds Act (the Act) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as net assets with donor restriction – perpetual in nature (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts donated to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the Holland donor-restricted endowment fund that is not classified as perpetual in nature is classified as with donor restrictions until those amounts are appropriated for expenditure by the organization in a manner consistent with the standard of prudence prescribed by the Act. The remaining portions of the Fondren and Nocella donor-restricted endowment funds that are not classified as perpetual in nature are classified as without donor restrictions.

In accordance with the Act, the Organization considers the following factors in making the determination to appropriate or accumulate donor-restricted endowment funds:

- Duration and preservation of the funds
- Purposes of the Organization and the donor-restricted endowment fund
- General economic conditions
- Possible effect of inflation and deflation
- Earnings of the fund the previous year such that the fund's value will increase at least at the rate of inflation as reported by the U.S. Department of Labor, Bureau of Labor Statistics.
- Other resources of the Organization
- Investment policies of the Endowment Fund

Return Objective and Risk Parameters

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding for scholarships supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Under this policy, the endowment assets are invested in a manner to provide long-term growth of the assets for future needs without exposure to undue risk.

Note 11: ENDOWMENTS (Continued)

Strategies Employed for Achieving Objectives

To satisfy its long-term growth objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets an asset allocation that will achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Organization has a policy of appropriating for distribution each year a percentage of the fair market value of the assets of the fund on December 31 of the preceding year. The Board of Directors may elect not to receive the full amount available.

The percentage of the fair market value of the fund that is made available to the Organization shall be based on the earnings of the fund the previous year and set such that the fund's value will increase at least at the rate of inflation as reported by the U.S. Department of Labor, Bureau of Labor Statistics.

The following tables describe the Organization's endowment net asset composition by type of fund and the changes in endowment net assets as of and for the years ended December 31, 2020 and 2019:

Endowment net asset composition by type of fund:

| | Without donor restrictions | | | ith donor strictions | | Total |
|---|----------------------------|-------------|----------|-------------------------|-----------|--------------------|
| December 31, 2020 | | | | | | |
| Donor-restricted endowment funds | | | | | | |
| Original donor-restricted gift amount and amounts required to be retained in perpetuity Accumulated investment gains | \$ | - 62,965 | \$ | 330,879 212,367 | \$ | 330,879 275,332 |
| Donor-restricted endowment funds | \$ | 62,965 | s | <u> </u> | \$ | 606,211 |
| | <u> </u> | 02,303 | <u> </u> | 343,240 | <u> </u> | 000,211 |
| December 31, 2019 | | | | | | |
| Donor-restricted endowment funds | | | | | | |
| Original donor-restricted gift amount and amounts required to be retained in perpetuity Accumulated investment gains | \$ | - 39,295 | \$ | 230,879 146,011 | \$ | 230,879 185,306 |
| Donor-restricted endowment funds | \$ | 39,295 | \$ | 376,890 | \$ | 416,185 |

Note 11: ENDOWMENTS (Continued)

Changes in the Endowment net assets for the years ended December 31, 2020 and 2019:

| | Without donor restrictions | | With donor restrictions | | Total | |
|----------------------------|----------------------------|----------|-------------------------|---------|-------|----------|
| Endowment net assets, | | | | | | |
| January 1, 2019 | \$ | 19,323 | \$ | 319,569 | \$ | 338,892 |
| Investment return | · | 19,972 | • | 57,321 | · | 77,293 |
| Contributions | | - | | - | | - |
| Appropriation of endowment | | | | | | |
| assets for expenditure | | - | | - | | - |
| Other changes – fees paid | | - | | - | | |
| Endowment net assets, | | | | | | |
| December 31, 2019 | | 39,295 | | 376,890 | | 416,185 |
| Investment return | | 36,638 | | 66,356 | | 102,994 |
| Contributions | | , - | | 100,000 | | 100,000 |
| Appropriation of endowment | | | | • | | • |
| assets for expenditure | | (12,968) | | - | | (12,968) |
| Other changes – fees paid | | - | | - | | |
| Endowment net assets, | | | | | | |
| December 31, 2020 | \$ | 62,965 | \$ | 543,246 | \$ | 606,211 |

During 2020, a new donor-restricted endowment, the Anthony and Ruth Nocella Arms Wide Endowment fund, was established with an initial grant of \$100,000, which may be followed with annual grants of up to \$50,000. The endowment may distribute up to 20% per year as long as the post distribution balance is at least \$100,000 and 10% per year if the post distribution balance is at least \$250,000 and the distributions are used for the operating support of the Organization in accordance with its mission and vision. Subsequent to year end, the first annual grant of \$50,000 was received.

Note 12: CONCENTRATIONS OF CREDIT RISK

At various times during the years, the Organization's cash balances may exceed federally insured limits. The Organization has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents, due to the financial strength of the financial institutions where deposits are held.

Credit risk for accounts and promises to give receivable is concentrated as well because substantially all of the balances are receivables from foundations and agencies located within the same geographic region.

Note 13: COMMITMENTS

The Organization leases office space and equipment under noncancellable operating leases expiring through February 2026. Additionally, the Organization incurs monthly operating expenses associated with the office space, which are recorded as part of lease expense. During the years ended December 31, 2020 and 2019, lease expense amounted to approximately \$222,000 and \$224,000, respectively.

Future minimum lease commitments are as follows:

For the years ending December 31,

| 2021 | \$ | 236,072 |
|------------|------|-----------|
| 2022 | | 244,931 |
| 2023 | | 245,261 |
| 2024 | | 248,045 |
| 2025 | | 238,424 |
| Thereafter | | 40,560 |
| Total | \$: | 1,253,293 |

Note 14: UNCERTAINTIES

In March 2020, the World Health Organization made the assessment that the outbreak of a novel coronavirus (COVID-19) can be characterized as a pandemic. As a result, uncertainties have arisen that may have a significant negative impact on the operating activities and results of the Organization, including a decline in the fair value of the Organization's investments relative to the decline in domestic and international stock market indices. The occurrence and extent of such an impact will depend on future developments, including (i) the duration and spread of the virus, (ii) government quarantine measures, (iii) voluntary and precautionary restrictions on travel or meetings, (iv) the effects on the financial markets, and (v) the effects on the economy overall, all of which are uncertain.